



Federal Communications Commission  
Washington, D.C. 20554

September 26, 2018

Austin R. Evers  
American Oversight  
1030 15th Street NW  
Suite B255  
Washington, DC 20005  
foia@americanoversight.org

Re: FOIA Control No. 2018-000656

Dear Mr. Evers:

This letter responds to your Freedom of Information Act (FOIA) request for:

- 1) All records, between the dates of January 1, 2017 to March 15, 2017, reflecting communications (including emails, email attachments, text messages, messages on messaging platforms (such as Slack, GChat or Google Hangouts, Lync, Skype, or WhatsApp), telephone call logs, calendar invitations/entries, meeting notices, meeting agendas, informational material, draft legislation, talking points, any handwritten or electronic notes taken during any oral communications, summaries of any oral communications, or other materials) between anyone listed in column A below and anyone listed in column B below.

Column A

- Chairman Ajit Pai
- Chairman Pai's Chief of Staff
- Matthew Berry
- All staffers who accompanied Chairman Pai on his February 2017 trip to Barcelona, Spain or otherwise assisted in preparing for that trip, including, but not limited to, Thomas Sullivan, Brendan Carr, Rachael Bender and Nicholas Degani and other staffers involved in scheduling and advance planning for the trip
- Any other political appointee in the office of Chairman Pai<sup>1</sup>

Column B

- Michael Cohen
- Any representative of Essential Consultants LLC
- Bob Quinn
- John Stankey
- Randall Stephenson
- Any representative of AT&T

- 2) All records, between the dates of February 26, 2017 and February 28, 2017, reflecting communications (including emails, email attachments, text messages, messages on messaging platforms (such as Slack, GChat or Google Hangouts,

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<sup>1</sup> Consistent with similar FOIA requests from American Oversight requesting records from "political appointee[s]," we interpret political appointee to mean "Presidential Appointees with Senate Confirmation (PAS) and Schedule C employees."

Lync, Skype, or WhatsApp), telephone call logs, calendar invitations/entries, meeting notices, meeting agendas, informational material, draft legislation, talking points, any handwritten or electronic notes taken during any oral communications, summaries of any oral communications, or other materials) containing the search terms below. We seek any responsive records for the following custodians: 1) Chairman Ajit Pai; 2) Chairman Pai's Chief of Staff Matthew Berry; and 3) all staffers who accompanied Chairman Pai on his February 2017 trip to Barcelona, Spain or assisted in planning for that trip, including, but not limited to, Thomas Sullivan, Brendan Carr, Rachael Bender and Nicholas Degani and other staffers involved in scheduling and advance planning for the trip.

- Bob
- John
- Randall
- Michael
- Quinn
- Stankey
- Stephenson
- Cohen
- AT&T
- ATT
- "Time Warner"
- TW
- Merge
- Merger
- Neri

Your request has been assigned FOIA Control No. 2018-000656.<sup>2</sup>

The Office of General Counsel, Office of the Chairman, Office of Commissioner Carr, and International Bureau searched for responsive records. We located 59 pages of records responsive to your request. Per a phone call between the Commission and American Oversight, attachments are not included in the production.<sup>3</sup> Some material on the pages produced has been redacted for the reasons discussed below.

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<sup>2</sup> On May 21, 2018, FCC called American Oversight to clarify the scope of the request. On May 30, 2018 FCC asked whether American Oversight would agree to limit the scope of the search to FCC Chairman Pai's office and the FCC International Bureau, thereby excluding lower ranking FCC employees who may have assisted in logistical preparation for Chairman Pai's trip to Barcelona. American Oversight agreed to this narrowing request. On July 18, 2018, an FCC representative called American Oversight to ask if the emails of an FCC employee whose last name matched specified search term could be excluded. American Oversight agreed to such an exclusion. On August 28, 2018, American Oversight agreed that FCC could reasonably limit part two of the Cohen/AT&T Request to exclude records clearly unrelated to Chairman Pai's communications and meetings, if any, with Michael Cohen or AT&T representatives.

<sup>3</sup> Phone Call between Max Staloff, Attorney Advisor, Office of General Counsel, Federal Communications Commission, and Dan McGrath, Counsel, American Oversight, on September 13, 2018.

We redacted the name of the FCC employee who printed the responsive records as non-responsive to your request.

Additionally, records responsive to your request were withheld or redacted under FOIA Exemption 5.<sup>4</sup> Exemption 5 protects certain inter-agency and intra-agency records that are normally considered privileged in the civil discovery context. Exemption 5 encompasses a deliberative process privilege intended to “prevent injury to the quality of agency decisions.”<sup>5</sup> To fall within the scope of this privilege the agency records must be both predecisional and deliberative.<sup>6</sup> Predecisional records must have been “prepared in order to assist an agency decision maker in arriving at his decision.”<sup>7</sup> Deliberative records must be such that their disclosure “would expose an agency’s decisionmaking process in such a way as to discourage candid discussion within the agency and thereby undermine the agency’s ability to perform its functions.”<sup>8</sup>

In the present case, we redacted emails containing an internal staff discussion of the circulation of Commission items. We have determined that it is reasonably foreseeable that disclosure of these wholly internal deliberations would harm the Commission’s deliberative processes, which Exemption 5 is intended to protect. Release of this information would chill deliberations within the Commission and impede the candid exchange of ideas.

We are required by both the FOIA and the Commission’s own rules to charge requesters certain fees associated with the costs of searching for, reviewing, and duplicating the sought after information.<sup>9</sup> To calculate the appropriate fee, requesters are classified as: (1) commercial use requesters; (2) educational requesters, non-commercial scientific organizations, or representatives of the news media; or (3) all other requesters.<sup>10</sup>

Pursuant to section 0.466(a)(5)-(7) of the Commission’s rules, you have been classified as a category (2), “educational requesters, non-commercial scientific organizations, or representative of the news media.”<sup>11</sup> Because you are a representative of the news media,” the Commission assesses charges to recover the cost of reproducing the records requested, excluding the cost of reproducing the first 100 pages. The production in response to your request did not involve more than 100 pages of duplication. Therefore, you will not be charged any fees.

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<sup>4</sup> 5 U.S.C. § 552(b)(5).

<sup>5</sup> *NLRB v. Sears Roebuck & Co.*, 421 U.S. 132, 151 (1975).

<sup>6</sup> *Id.* at 151-52.

<sup>7</sup> *Formaldehyde Inst. v. Dep’t of Health and Human Servs.*, 889 F.2d 1118, 1122 (D.C. Cir. 1989); *see also Coastal States Gas Corp. v. Dep’t of Energy*, 617 F.2d 854, 866 (D.C. Cir. 1980) (“In deciding whether a document should be protected by the privilege we look to whether the document is . . . generated before the adoption of an agency policy and whether . . . it reflects the give-and-take of the consultative process. The exemption thus covers recommendations, draft documents, proposals, suggestions, and other subjective documents. . . .”).

<sup>8</sup> *Formaldehyde Inst.*, 889 F.2d at 1122 (quoting *Dudman Commc’ns Corp. v. Dep’t of the Air Force*, 815 F.2d 1565, 1568 (D.C. Cir. 1987)).

<sup>9</sup> See 5 U.S.C. § 552(a)(4)(A), 47 C.F.R. § 0.470.

<sup>10</sup> 47 C.F.R. § 0.470.

<sup>11</sup> 47 C.F.R. § 0.466(a)(5)-(7).

You have requested a fee waiver pursuant to section 0.470(e) of the Commission's rules.<sup>12</sup> As you are not required to pay any fees in relation to your FOIA request, the Office of the General Counsel, which reviews such requests, has not made a determination on your request for a fee waiver.<sup>13</sup>

If you consider this to be a denial of your FOIA request, you may seek review by filing an application for review with the Office of General Counsel. An application for review must be *received* by the Commission within 90 calendar days of the date of this letter.<sup>14</sup> You may file an application for review by mailing the application to Federal Communications Commission, Office of General Counsel, 445 12<sup>th</sup> St SW, Washington, DC 20554, or you may file your application for review electronically by e-mailing it to [FOIA-Appeal@fcc.gov](mailto:FOIA-Appeal@fcc.gov). Please caption the envelope (or subject line, if via e-mail) and the application itself as "Review of Freedom of Information Action."

If you would like to discuss this response before filing an application for review to attempt to resolve your dispute without going through the appeals process, you may contact the Commission's FOIA Public Liaison for assistance at:

FOIA Public Liaison  
Federal Communications Commission, Office of the Managing Director,  
Performance Evaluation and Records Management  
445 12<sup>th</sup> St SW, Washington, DC 20554  
202-418-0440  
[FOIA-Public-Liaison@fcc.gov](mailto:FOIA-Public-Liaison@fcc.gov)

If you are unable to resolve your FOIA dispute through the Commission's FOIA Public Liaison, the Office of Government Information Services (OGIS), the Federal FOIA Ombudsman's office, offers mediation services to help resolve disputes between FOIA requesters and Federal agencies. The contact information for OGIS is:

Office of Government Information Services  
National Archives and Records Administration  
8601 Adelphi Road—OGIS  
College Park, MD 20740-6001  
202-741-5770  
877-684-6448  
[ogis@nara.gov](mailto:ogis@nara.gov)  
ogis.archives.gov

If you have any questions, please contact Max Staloff at 202-418-1764.

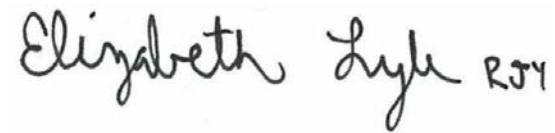
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<sup>12</sup> 47 C.F.R. § 0.470(e).

<sup>13</sup> 47 C.F.R. § 0.470(e)(5).

<sup>14</sup> 47 C.F.R. §§ 0.461(j), 1.115; 47 C.F.R. § 1.7 (documents are considered filed with the Commission upon their receipt at the location designated by the Commission).

Sincerely,

A handwritten signature in black ink that reads "Elizabeth Lyle RJO".

Elizabeth Lyle  
Assistant General Counsel  
Administrative Law Division  
Office of General Counsel

Enclosures  
cc: FCC FOIA Office

**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Wednesday, March 29, 2017 11:48 AM  
**To:** MARSH, JOAN  
**Subject:** AT&T Public Policy Blog - Delivering on the Broadband Promise to All Americans

## FYI – posted today:

### **Delivering on the Broadband Promise to All Americans**

Posted by: Joan Marsh on March 29, 2017 at 11:37 am

If last week's House Communications and Technology Subcommittee [hearing on broadband infrastructure](#) is any measure, there appears to be growing consensus that any new infrastructure bill should include dollars for broadband – arguably the most essential infrastructure for American progress and productivity. As [Chairman Blackburn observed](#), “we are all tired of hearing stories about parents driving their children to the local McDonald’s for Internet access in order to finish homework assignments. We owe them better, period.”

But the hearing also made clear that Congress continues to have significant concerns around how to design such a program to ensure that any dollars designated for broadband are spent wisely. Chairman Walden was correct [in noting that](#) “too often our data is insufficient and investments are not targeted where they can do the most good. Until we know where broadband is and where it is not, we will continue to make the same mistakes that have slowed rural buildout for years.”

This was certainly the case with NTIA's [Broadband Technology Opportunities Program](#) (BTOP), which targeted funding at both “unserved” and “underserved” areas, defining both terms too broadly. As a result, the program funded many projects that overbuilt existing broadband infrastructure. Indeed, at times, BTOP dollars may have been used to overbuild facilities already being subsidized by other government programs, like the [E-Rate program](#) or the Agriculture Department's Rural Utility Service [programs](#).

Fortunately, there is a solution. We support an approach that places responsibility on the FCC to disperse any new broadband dollars through its [Connect America Fund](#) (CAF) and [Mobility Fund](#) (MF) programs. These two programs, as further refined in [two orders](#) adopted by the FCC last month, provide clear evidence that the Commission has the expertise and the tools to manage a data-driven process that will ensure that any incremental broadband funding is directed where broadband does not currently exist and is needed the most.

Let's examine the virtues of the FCC's approach.

First, the FCC programs narrowly target specifically-defined “unserved” areas. The CAF II auction will include approximately 307,000 census blocks and 1.5M customer locations across all 50 states where price cap carriers declined the 2015 CAF money, as well as areas not part of the CAF II auction but designated “extremely high-cost” or “high-cost” but lacking 10/1 mbps service. For the MF II auction, the target is areas that lack 4G LTE service with “a minimum advertised download speed of at least 5Mbps.”

These specific definitions ensure that dollars are efficiently targeted to where they are truly needed and that they are not spent overbuilding areas where broadband currently exists.

In both programs, the FCC develops the list of eligible areas based on Form 477 data – which is filed and updated regularly and certified by all carriers. Is the Form 477 data perfect? No, of course not – the rules and techniques for measuring and reporting broadband coverage are still evolving. But the data set represents exactly the type of detailed service information on which deployment decisions should be based. And after

eligible areas are identified, the FCC conducts a data challenge process to further refine the areas targeted for support. This process allows all parties to update or correct their own filed data (for example, to demonstrate coverage where it has been recently deployed) and/or dispute coverage claims of other providers (to show that coverage does not exist as alleged). Importantly, it will also allow state and local entities in areas that do not have broadband service to challenge what providers have filed.

Moreover, the process is constantly improving. The FCC is currently seeking comment on how to further refine the challenge process to provide clear guidance to all parties on defined terms, submission requirements and clear standards for FCC decision making. When those refinements are finalized, the FCC's process will yield the best data set currently available on the status of broadband deployment in America.

This data-driven approach will ensure that programs that spend taxpayer dollars do so as efficiently as possible and target those areas that need the dollars the most. And to be sure, we believe it is dollars (not tax credits) that are needed to get the job done. Broadband service at a minimum of 10/1 mbps is now available from two providers in 91% of all developed census blocks in the United States. On the mobile side, 99% of the population now has access to a LTE network. These statistics make clear that CAF and MF dollars are going to the truly hard to serve and sparsely populated areas, where providers have not been able to make an economically-viable case for infrastructure deployment. Tax credits alone will not attract the type of capital necessary to build out these areas or deliver broadband to the impacted communities.

To be clear, current CAF II and MF II dollars are unlikely to be sufficient to complete the job of getting broadband deployment to all these remote areas. By our estimate, the \$198M/year that will be made available through the CAF II auction is only 21% of the FCC's own calculated deployment costs for all eligible areas. To address this, bids will be scored and ranked, regardless of geography, from lowest to highest with support awarded to winning projects until funding is exhausted. And we fully expect the budget to run out before all eligible areas are funded. But these programs are the best way to use available dollars and, importantly, these programs leverage private investment to the maximum extent possible by awarding funds to the bidder willing to get the job done at the lowest cost. It's a true public-private partnership.

There is one final way that the FCC's programs excel. Any program should be technology neutral – supporting both wireless and wireline broadband, in all its forms. Fiber builds are great where they make fiscal sense but, unless these programs suddenly get unlimited budgets, fiber is not feasible in many of these remote areas. In many places, a wired 10/1 mbps service or a LTE build may be the only viable broadband solution for the community. Unlike the BTOP programs, which had rules that skewed toward specific technologies, the FCC's programs support broadband in all its forms and are designed with the single-minded focus of getting quality broadband to the areas the market is not reaching.

If Congress is looking for a data-driven, efficient and effective mechanism to disperse newly allocated broadband dollars, it need look no further than the experts at the FCC. We believe the CAF and MF II programs represent the best path to delivering on the broadband promise to all Americans.

<https://www.attpublicpolicy.com/consumers-2/delivering-on-the-broadbandpromise-to-all-americans/>

**From:** NUNN, NIKCOLE D <NN1818@att.com>  
**Sent:** Tuesday, March 21, 2017 3:03 PM  
**To:** Nicholas Degani; Amy Bender; Jay Schwarz  
**Cc:** CLEMENS, DEBRA L  
**Subject:** RE: LWC Granite Ex Parte 3.21.17  
**Attachments:** LWC Granite Ex Parte 3.21.17 rev As Filed.pdf

Good Afternoon,

Please find attached the LWC Granite Ex Parte filed today, Tuesday, March 21, 2017.

Thank You. ☺

*Nikcole Nunn*

Assistant to Frank Simone  
Corporate External Affairs – Federal Regulatory  
P(202) 457 - 3021  
[nn1818@att.com](mailto:nn1818@att.com)

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Non-Responsive

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**From:** SIMONE, FRANK S <fs6729@att.com>  
**Sent:** Tuesday, March 14, 2017 12:13 PM  
**To:** Nicholas Degani; Jay Schwarz; Amy Bender; Claude Aiken  
**Subject:** FW: BDS Update  
**Attachments:** AT&T Letter Proposing Resolution to BDS Proceeding (Redacted).pdf; 3.9.17 BDS Ex Parte\_WCB Staff and One-pager As Filed.pdf

Attached you will find two AT&T ex parte letters filed in the Business Data Services proceeding.

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Frank S. Simone  
VP - AT&T Federal Regulatory  
1120 20th Street, NW, Suite 1000, Washington, DC 20036  
202-457-2321

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Thursday, March 9, 2017 6:43 AM  
**To:** Matthew Berry; Brendan Carr  
**Cc:** QUINN JR., ROBERT W; MARX, JOSEPH P; TAN, JAMIE M  
**Subject:** 911 Outage

**High level summary of the event:**

- A 911 outage occurred on AT&T's 911 VoLTE Network at shortly after 5pm (Eastern). Calls were routed to the emergency call center for delivery to psaps. Congestion caused some calls to fail or be abandoned.
- Service was restored and declared all clear shortly before 10pm (Eastern).
- Initially believed to be a nationwide outage, subsequent reports indicated that the primary impacts were in AT&T's Northeast, Southeast, and Central regions.
- AT&T provided notifications to all PSAPs nationwide regarding this outage.
- The Root Cause Analysis of this outage has not yet been completed, but it is believed that the outage was caused by a scripted configuration change to a pair of AT&T routers.
- VoLTE 911 Service was fully restored when the issue was identified and the provisioning change reversed (again, shortly before 10pm (Eastern time)).

We will get additional detail to your public safety team.

Non-Responsive

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Wednesday, March 8, 2017 10:15 PM  
**To:** Matthew Berry  
**Cc:** Brendan Carr  
**Subject:** 911 call outage Restored

Service restored. I'll make sure my team gets root cause details to Lisa fowlkes in the am.

Sent to you by AT&T  
Rethink Possible

On Mar 8, 2017, at 10:07 PM, QUINN JR., ROBERT W <[rq1982@att.com](mailto:rq1982@att.com)> wrote:

It is restored. We are doing root cause analysis.

Senior Executive Vice President - External & Legislative Affairs  
(o) (202) 457-3851

On Mar 8, 2017, at 9:34 PM, Brendan Carr <[Brendan.Carr@fcc.gov](mailto:Brendan.Carr@fcc.gov)> wrote:

Seeing reports of a 911 outage reportedly on AT&T network.

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Tuesday, February 21, 2017 10:52 AM  
**To:** Nicholas Degani; Jay Schwarz; Amy Bender; Claude Aiken  
**Subject:** AT&T Public Policy Blog - Walking in L.A.

FYI – this was just posted on MFII and CAF:

### **Walking in L.A.**

Posted by: Joan Marsh on February 21, 2017 at 10:42 am

When I was a student at UCLA, my car (that was uninsured for theft) was stolen. I suddenly found myself without basic transportation in Los Angeles. The logistics of getting to school and work became quite challenging, forget about attempting a doctor's appointment or a social event. I became a slave to bus schedules and favors from friends. And, contrary to the admonition in the [Missing Persons' song](#) that was popular at the time, I walked in LA.

After six months, I scraped together enough money to buy a friend's 10-year-old dented Subaru mini-wagon. I loved that car as if it was a Cadillac. To this day, I remember my first day in the car driving down Santa Monica Boulevard feeling an enormous sense of freedom and opportunity. I learned that transportation in LA was not a luxury – it was a necessity.

This week, the [FCC will consider](#) two items central to delivering broadband – the 21<sup>st</sup> century necessity – to rural communities that have been left behind. That these items are moving forward quickly is no surprise given Chairman Pai's [enduring commitment](#) to closing the digital divide, particularly in rural America. The FCC's [Connect America Fund](#) (CAF) and [Mobility Fund Phase II](#) (MF II) programs represent the best and perhaps only path to broadband deployment in these rural communities. And the MF II item now on circulation appears to take huge steps toward the adoption of a clear and fair framework that will increase both the efficiency and effectiveness of the program.

But the hard fact is that there are clear limits to the amount of subsidy money available in both programs, and tough policy cuts will need to be made on the breadth and scope of the services that will ultimately be delivered to these communities.

Let's consider first the MF II program, which will subsidize the delivery of [LTE service](#) to areas where it does not currently exist. As we understand it, the FCC has smartly pivoted toward assessing required LTE coverage based on geography, ensuring that winning bidders cover not only population centers, but also the various locations where community members work, farm, visit family and friends, and the points in between.

AT&T's preliminary budget estimate is that the available fund dollars will support an LTE build to only 70-80% of the aggregate geography of the program's eligible areas. Yet the current proposed framework would require winning providers to cover an average of 90% of the geography that the provider wins in a state, with no individual [census track](#) falling below 75% coverage.

While such a coverage requirement is certainly laudable, it will come with a significant price tag and will likely push bidders away from census tracks with extremely sparse populations or tough topography, particularly because our preliminary analysis suggests that 40% of the potentially eligible areas currently lack wireless service of any kind.

Consider, for example, a census block where 50% of the area is covered by unpopulated mountainous terrain. Such a block could be deemed unbiddable, as efforts to reach 75% geographic coverage would be enormously

expensive and, to meet the 90% aggregate requirement, other blocks in the state would have to be built to 100%. Moreover, stretching coverage requirements too far could exhaust available support dollars short of coverage for all eligible areas. If census blocks remain unbid because of coverage concerns or budget constraints, communities in those census blocks may be permanently left behind.

But it is not just coverage decisions that are critical. In the CAF II item, the FCC also will need to decide how to weigh bids for varying service levels, from a basic service of 10 Mbps/down to Cadillac services with gigabit download speeds. The current proposal skews toward favoring fiber-fed services that will deliver gigabit speeds. Again, we do not fault the FCC for wanting to deliver gigabit speeds to rural communities. But setting weights that favor 1 Gig deployments will leave more than half of eligible consumers untouched by CAF II support and with little hope of being served in the future. A weight range such as [USTelecom's 0/5/15/20](#) acknowledges that speed has value without losing sight of the importance of coverage and cost effectiveness.

Finally, for these auctions to be successful, participants must know what their service obligations are before they bid and certainly before they build. While the FCC has recognized the importance of clear and defined requirements, its current CAF rules still fall short. Specifically, the FCC subjects certain providers, which will include certain CAF II auction bidders, to an “evolving” usage standard. Evolving standards are moving targets for network builds and the FCC should end the use of evolving standards for all its CAF programs in its CAF II auction order.

There is a reason why, year after year, the Toyota Corolla is one of the best selling cars in America. It's no Cadillac, but it fulfills essential transportation needs at an affordable price. The communities targeted by these two programs deserve our best efforts to deliver them essential broadband services that will allow them to connect to the world around them, even if at 10-25 Mbps speeds. Where the economics require tough cuts, we encourage the FCC to make those cuts in a way that is designed to achieve the goal of funding broadband service to as many of the eligible areas as possible.

<https://www.attpublicpolicy.com/universal-service/walking-in-l-a/>

Non-Responsive

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Tuesday, February 21, 2017 10:36 AM  
**To:** Nicholas Degani  
**Subject:** USF blog

FYI: We are going to post a blog today applauding your boss for moving quickly on MF II and CAF items and raising the important policy cuts that will need to be made re: MF II coverage requirements and CAF weightings to stretch funding dollars effectively across eligible areas.

I'll send you a copy when it posts.

**Joan Marsh | SVP - Federal Regulatory**

AT&T  
202 457 3120 (Office)  
202 262 7479 (Cell)

*Drive now - Text Later*

Take the pledge at: [www.itcanwait.com](http://www.itcanwait.com)

Non-Responsive

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**From:** ESEMELIKU ENOW, ESEMELIKU <ee296v@att.com>  
**Sent:** Thursday, February 16, 2017 5:20 PM  
**To:** Nicholas Degani; Amy Bender; Claude Aiken; Jay Schwarz; Rachael Bender; Ryan Palmer; Jim Schlichting; Alexander Minard; Kris Monteith; Paroma Sanyal  
**Cc:** HENZE, MARY L  
**Subject:** AT&T Ex Parte  
**Attachments:** 2017-02-1 - Mobility Fund Phase II WT 10-208, CAF WT 10-90.pdf

Hello,

Please, see attached a copy of an AT&T ex parte filed electronically today with Ms. Dortch with regards to two separate meetings held on February 14 and 15, 2017, pertaining to WC Docket No. 10-208 and WT 10-90.

Please let me know if you have any questions.

Thank you,

**Eseme Enow**  
Assistant (Sr Manager)  
AT&T Services Inc.| 1120 20<sup>th</sup> St. NW, Suite 1000| Washington DC 20036  
Email: [ee296v@att.com](mailto:ee296v@att.com)  
Tel: 202-457-2047 | Fax: 214 486 1664

**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Friday, February 10, 2017 3:07 PM  
**To:** Nicholas Degani; Jay Schwarz  
**Cc:** CARPINO, CATHY (Legal); HENZE, MARY L  
**Subject:** NSS / Rural hospital issues

Nick/Jay –

Our team is working overtime to try to pick up the pieces of the NSS mess with the rural hospitals and we will keep working directly with wireline staff, but a few things on this for your radar:

- (1) We don't have direct visibility to all of these end user customers but we're doing our best to make offers to customers as quickly as we can;
- (2) NSS offered a managed router solution to many of these customers. If NSS ceases to operate, we will not have visibility to fix or repair a NSS managed router circuit. Our circuits will remain on as we committed, but the customer could be down due to NSS router issues. We are working through options that could be provided expeditiously to NSS managed router customers but any encouragement the FCC could offer to persuade NSS to continue managing these networks a little longer would be helpful;
- (3) Our interim retail offer will no doubt be higher than what RHC Funded customers were paying NSS, not only because how NSS was billing but our rates will not reflect funding relief. We will really need help from your team and USAC to work with us on interim solutions that provide funding relief to help get these customers to a permanent home with minimal disruption. We stand ready to file whatever waivers are necessary to help these HCPs continue to receive discounts on an interim basis.

Thanks, Joan

**Joan Marsh | SVP - Federal Regulatory**  
AT&T  
202 457 3120 (Office)  
202 262 7479 (Cell)

***Drive now - Text Later***  
Take the pledge at: [www.itcanwait.com](http://www.itcanwait.com)

Non-Responsive

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**From:** NUNN, NIKCOLE D <NN1818@att.com>  
**Sent:** Wednesday, February 8, 2017 4:37 PM  
**To:** Jay Schwarz; Nicholas Degani  
**Cc:** MARSH, JOAN; SIMONE, FRANK S; VAN WIE, CAROLINE R  
**Subject:** RE: 2.6.17 Schwarz Meeting Ex Parte Filing  
**Attachments:** 2.6.17 Schwarz Meeting Ex Parte As Filed.pdf

Good Afternoon,

Please find attached the As Filed version of the 2.6.17 Schwarz Meeting Ex Parte with associated confirmation page attached at the end.

Thank You. ☺

*Nikcole Nunn*

Assistant to Frank Simone  
Corporate External Affairs – Federal Regulatory  
P(202) 457 - 3021  
[nn1818@att.com](mailto:nn1818@att.com)

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Wednesday, February 8, 2017 11:45 AM  
**To:** Matthew Berry; Nicholas Degani; Brendan Carr  
**Subject:** AT&T Public Policy Blog - FCC Reform

FYI – posted this am:

## FCC Reform: Let's Start with the Enforcement Bureau

Posted by: Joan Marsh on February 8, 2017 at 10:03 am

FCC reform is a topic of much discussion [these days](#). Indeed, Chairman Pai has [already initiated](#) some important [process reforms](#) and we anticipate that more are coming. Clearer and more transparent processes will lead to better regulatory results.

We have also been contemplating reform, and will, from time to time, be posting our ideas for regulatory and structural reform at the FCC. We start with some ideas for reforming process at the Enforcement Bureau – a Bureau that operated for many years with professionalism but whose recent practices have been marked increasingly by bad process, novel and tenuous theories of liability, and Notices of Apparent Liability (NALs) that languish after adoption.

There are a number of areas where we believe the enforcement process can and should be significantly improved:

**Rulemaking via Enforcement:** The Bureau recently has used enforcement actions to create substantive requirements that have not previously been articulated or formally adopted by the FCC. Concerns about this practice have been voiced by many in the industry as the Bureau offered strained and novel readings of FCC rules that were often at war with longstanding communications concepts. Establishing substantive requirements within the context of an enforcement action runs counter to accepted notions of due process and fundamental fairness and should be avoided.

This practice is particularly dangerous because parties to enforcement actions often feel pressure to settle to avoid litigation costs. If the matter is settled, the new requirements become enshrined and apply not only to the parties that were subject to the enforcement investigation, but also to everyone else in the industry. In the privacy context, an entirely new class of protected information was fashioned in a NAL [against two small companies](#) despite the fact that, in 16 years of FCC precedent, the information at issue had never been considered “protected.” When the companies [settled the dispute](#) for a relatively small sum, new obligations emerged without the requisite notice and comment period required by the Administrative Procedure Act ([APA](#)). The new requirements were then referenced in the FCC’s [privacy rulemaking](#) as settled law.

**Continuing and Enhanced Liability:** Section 503 of the Telecommunications Act requires the Commission to take enforcement action within one year of an alleged violation. To circumvent this one-year deadline, the Bureau adopted increasingly aggressive theories of “continuing” liability where the Bureau concluded that a party’s failure to address an alleged incident of misconduct could be deemed a “continuing violation,” extending the agency’s reach back to the first alleged violation date even if that original date far exceeded the one year statute of limitations – an approach that effectively neutered any limitation at all. This approach was endorsed in a [February 2015 Policy Statement](#), which was never subject to APA notice and comment, and which is currently being challenged by CTIA, USTA, NCTA and COMPTEL in a [petition for reconsideration](#).

Similarly the Bureau has repeatedly relied on enhancing factors to drive proposed penalties to stratospheric levels – even for mundane administrative violations and for issues arising from third-party conduct. Regulated

companies should not be subject to extreme and multiplied penalties when they took reasonable and appropriate steps to comply with the law and the Commission should provide more detailed guidance on when enhanced penalties are appropriate.

**Enforcement without End:** The Bureau has also adopted the troubling pattern of rushing to judgment on NALs – which are released with much **press fanfare** – but then failing to convert those NALs into final forfeiture orders. Half-baked and **incomplete investigations** should not move forward to NALs. To prevent this, the Bureau should be required to apprise the subject of an NAL of the specific claims that will be made against it and give it an opportunity to respond before the NAL is issued. The Commission should also refrain from turning NALs into press events. An NAL is a Notice of Apparent Liability – not an adjudication of actual liability.

To ensure that NALs are timely resolved, the Commission should establish a hard deadline for issuance of a forfeiture order once a NAL has been released. Parties have only 30 days to file an opposition after receiving a NAL. The Bureau should then be required to resolve the matter either through settlement or formal circulation of a final forfeiture order within six months of receiving the opposition. If the inquiry is not formally resolved within that time frame, the inquiry should be deemed dismissed by operation of law, and the Bureau should be required to issue a Public Notice announcing the dismissal. Such an approach would encourage investigatory discipline before a NAL issues and would give parties clarity on process after they have presented their public opposition. It would also discourage the issuance of NALs that are lacking in merit.

Reform in these areas will lead to better processes, better investigations and better results. No party ever likes to be before the Enforcement Bureau but, when issues do arise, regulated entities should be prosecuted only for violations of established laws, should be able to mount legitimate legal defenses and should expect a fair process along the way.

<https://www.attpublicpolicy.com/regulatory-legislative-reform/fcc-reform-lets-startwith-the-enforcement-bureau/>

**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Monday, February 6, 2017 10:56 AM  
**To:** Ajit Pai; Matthew Berry  
**Cc:** Lori Alexiou; Deanne Erwin; WHITMORE-KENNEDY, ALTHEA  
**Subject:** Invitation to AT&T Federal Black History Month Celebration  
**Attachments:** EAW17-AT&T-HumanityEvite\_v231 (1).pdf

Chairman Pai and Team/Staff:

Please accept this invitation to attend AT&T's celebration of Black History Month next Monday, February 13, 2017 at the new National Museum of African American History and Culture. A reception will begin at 6:30pm and the event at 7:30 pm. We will honor Judy Smith, the inspiration for the ABC television series Scandal, and NBA Hall of Famer Isiah Thomas, for his commitment to actively addressing the violence in Chicago. Details can be found in the attached invitation.

If interested, please RSVP directly to Althea Whitmore-Kennedy at [aw7461@att.com](mailto:aw7461@att.com) or 202-457-3888.  
(This event is being submitted for clearance as a Generally Attended event).

**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Monday, February 6, 2017 10:56 AM  
**To:** Ajit Pai; Matthew Berry  
**Cc:** Lori Alexiou; Deanne Erwin; WHITMORE-KENNEDY, ALTHEA  
**Subject:** Invitation to AT&T Federal Black History Month Celebration  
**Attachments:** EAW17-AT&T-HumanityEvite\_v231 (1).pdf

Chairman Pai and Team/Staff:

Please accept this invitation to attend AT&T's celebration of Black History Month next Monday, February 13, 2017 at the new National Museum of African American History and Culture. A reception will begin at 6:30pm and the event at 7:30 pm. We will honor Judy Smith, the inspiration for the ABC television series Scandal, and NBA Hall of Famer Isiah Thomas, for his commitment to actively addressing the violence in Chicago. Details can be found in the attached invitation.

If interested, please RSVP directly to Althea Whitmore-Kennedy at [aw7461@att.com](mailto:aw7461@att.com) or 202-457-3888.  
(This event is being submitted for clearance as a Generally Attended event).

Non-Responsive

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**From:** VANDELOOP, LINDA S <LV8571@att.com>  
**Sent:** Friday, February 3, 2017 4:59 PM  
**To:** Nicholas Degani; Claude Aiken; Amy Bender; Kris Monteith; Pamela Arluk; Marvin Sacks; Victoria Goldberg; Robin Cohn; Douglas Slotten; Jane Jackson  
**Cc:** Boucher, Timothy; Ian Dillner (ian.dillner@verizon.com); ROUGHTON, WILLIAM L (Legal); Benedict, Jeb E  
**Subject:** Ex parte WC Docket No. 14-130  
**Attachments:** 2017-02-03 - WC 14-130 - Update to Jan. 25 Letter.pdf

**Follow Up Flag:** Flag for follow up  
**Flag Status:** Completed

Here is a copy of the ex parte filed today by AT&T, CenturyLink and Verizon.

Please let me know if you have any questions.

Linda Vandeloop  
AVP External Affairs/Regulatory  
AT&T Services Inc.  
(202) 457-3033

---

**From:** DOLLY, MARTIN C <md3135@att.com>  
**Sent:** Friday, February 3, 2017 7:34 AM  
**To:** Nicholas Degani  
**Subject:** RE: [nni] FW: [ipnni] ATIS and SIP Forum Advance Network Capabilities to Mitigate Unwanted Robocalling and Caller ID Fraud

Nicholas,

Thank you.

And congratulations to you, and Chairman Pai.

Regards,

**Martin C. Dolly**  
Lead Member of Technical Staff  
Core & Government/Regulatory Standards  
AT&T  
Cell: +1.609.903.3360  
Email: [md3135@att.com](mailto:md3135@att.com)

---

**From:** nni-bounces@sipforum.org [mailto:[nni-bounces@sipforum.org](mailto:nni-bounces@sipforum.org)] **On Behalf Of** Nicholas Degani  
**Sent:** Thursday, February 02, 2017 11:51 PM  
**To:** [nni@sipforum.org](mailto:nni@sipforum.org); [marc.robins@sipforum.org](mailto:marc.robins@sipforum.org)  
**Subject:** Re: [nni] FW: [ipnni] ATIS and SIP Forum Advance Network Capabilities to Mitigate Unwanted Robocalling and Caller ID Fraud

Congratulations, all. This is a major accomplishment!

---

**From:** [nni-bounces@sipforum.org](mailto:nni-bounces@sipforum.org) <[nni-bounces@sipforum.org](mailto:nni-bounces@sipforum.org)> on behalf of Marc Robins  
<[marc.robins@sipforum.org](mailto:marc.robins@sipforum.org)>  
**Sent:** Thursday, February 2, 2017 2:59:48 PM  
**To:** [nni@sipforum.org](mailto:nni@sipforum.org)  
**Subject:** [nni] FW: [ipnni] ATIS and SIP Forum Advance Network Capabilities to Mitigate Unwanted Robocalling and Caller ID Fraud

**FOR IMMEDIATE RELEASE**

February 2, 2017



**ATIS Contact:**

Marcella Wolfe  
+1 202-434-8851  
[mwolfe@atis.org](mailto:mwolfe@atis.org)  
[www.atis.org](http://www.atis.org)

**SIP Forum Contact:**

Marc Robins  
+1 203-829-6307  
[marc.robins@sipforum.org](mailto:marc.robins@sipforum.org)  
[www.sipforum.org](http://www.sipforum.org)

**New Specification by ATIS and SIP Forum Advances Network Capabilities to Mitigate Unwanted Robocalling and Caller ID Fraud**

WASHINGTON, D.C. AND NORTH ANDOVER, MA -- ATIS and the SIP Forum are pleased to announce publication of the SHAKEN (Signature-based Handling of Asserted information using toKENs) specification, a major advancement in industry efforts to mitigate unwanted robocalls and caller ID spoofing.

Developed to efficiently implement the IETF's STIR (Secure Telephony Identity Revisited) standard, SHAKEN defines a signature to verify the calling number and specifies how it will be transported in SIP "on the wire." The SHAKEN framework provides guidance for service providers to implement STIR. Together, STIR/SHAKEN will offer a practical mechanism to provide verified information about the calling party as well as the origin of the call -- what is known as "attestation" -- for the first time in the network. Giving service providers the tools needed to sign and verify calling numbers makes it possible for consumers to know, before answering, that the calls they receive are from legitimate parties.

"Today's solutions for blocking unwanted calls depend on caller ID, which can be easily spoofed leaving consumers inherently vulnerable. STIR/SHAKEN verifies calling party information, creating a solid foundation for existing and future call-blocking applications," said ATIS President and CEO Susan Miller. "Unwanted robocalling is the FCC's leading cause of consumer complaints. This ATIS specification not only mitigates the problem but also assists law enforcement in finding the source of unwanted calls. ATIS is pleased to have developed this solution with the SIP Forum giving consumers more control over the calls and texts they receive."

"The SIP Forum is delighted to work with ATIS on advancing this technology. Not only are robocalls the leading cause of consumer complaints in the United States, but they are also the number one consumer complaint in the United Kingdom and Canada. We jointly hope to see this solution adopted internationally," said Richard Shockley, Chairman of the Board of the SIP Forum. "And we will not stop here. The SIP Forum will continue to work closely with ATIS in the weeks and months ahead on advancing the state of the art

and work with the industry-led Strikeforce on Robocalls and appropriate national regulatory authorities."

To obtain a copy of the SHAKEN Specification, please visit the ATIS White Paper Center here: [http://www.atis.org/01\\_resources/whitepapers.asp#signature](http://www.atis.org/01_resources/whitepapers.asp#signature) or the SIP Forum website here: <http://www.sipforum.org/content/view/439/312/>.

To speed deployment of the new specification, carriers will be validating its effectiveness through the [Robocalling Testbed](#).

## About ATIS

As a leading technology and solutions development organization, the Alliance for Telecommunications Industry Solutions (ATIS) brings together the top global ICT companies to advance the industry's most pressing business priorities. ATIS' 150 member companies are currently working to address 5G, the all-IP transition, network functions virtualization, big data analytics, cloud services, the ICT implications of smart cities, emergency services, M2M, cyber security, network evolution, quality of service, billing support, operations, and much more. These priorities follow a fast-track development lifecycle - from design and innovation through standards, specifications, requirements, business use cases, software toolkits, open source solutions, and interoperability testing.

ATIS is accredited by the American National Standards Institute (ANSI). ATIS is the North American Organizational Partner for the 3rd Generation Partnership Project (3GPP), a founding Partner of the oneM2M global initiative, a member and major U.S. contributor to the International Telecommunication Union (ITU), as well as a member of the Inter-American Telecommunication Commission (CITEL). For more information, visit [www.atis.org](http://www.atis.org) and follow us on Twitter at [@atisupdates](#).

## About the SIP Forum

The SIP Forum is an IP communications industry association that engages in numerous activities that promote and advance SIP-based technology, such as the development of industry recommendations, the SIPit, SIPconnect-IT and RTCWeb-it interoperability testing events, special workshops, educational seminars, and general promotion of SIP in the industry. The SIP Forum is also the producer of the annual SIPNOC conferences (for SIP Network Operators Conference), focused on the technical requirements of the service provider community. One of the Forum's notable technical activities is the development of the SIPconnect Technical Recommendation - a standards-based SIP trunking recommendation that provides detailed guidelines for direct IP peering and interoperability between IP PBXs and SIP-based service provider networks. Other important Forum initiatives include work in Fax-over-IP interoperability, User Agent Configuration, Video Relay Service interoperability, security, NNI, and SIP and IPv6. For more information, please visit: <http://www.sipforum.org>.

ATIS, 1200 G Street, NW, Suite 500, Washington, DC 20005

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Sent by [atispr@atis.org](#)

Non-Responsive

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Wednesday, February 1, 2017 10:11 AM  
**To:** Nicholas Degani; Brendan Carr; Erin McGrath; Amy Bender  
**Subject:** RE: Quadra Partners Launch Today

Silent partner Jon Sallet?

---

**From:** Nicholas Degani [mailto:[Nicholas.Degani@fcc.gov](mailto:Nicholas.Degani@fcc.gov)]  
**Sent:** Wednesday, February 01, 2017 10:10 AM  
**To:** MARSH, JOAN <jm3489@att.com>; Brendan Carr <Brendan.Carr@fcc.gov>; Erin McGrath <Erin.McGrath@fcc.gov>; Amy Bender <Amy.Bender@fcc.gov>  
**Subject:** Re: Quadra Partners Launch Today

And yet the root of Quadra means four, not three.

Best,  
-Nick D.

---

**From:** MARSH, JOAN  
**Sent:** Wednesday, February 1, 2017 10:08 AM  
**To:** Brendan Carr; Nicholas Degani; Erin McGrath; Amy Bender  
**Subject:** Quadra Partners Launch Today

It's official!

**From:** Ruth Milkman [mailto:[ruth.milkman@quadrapartnersllc.com](mailto:ruth.milkman@quadrapartnersllc.com)]  
**Sent:** Wednesday, February 01, 2017 9:58 AM  
**To:** Ruth Milkman <[ruth.m.milkman@gmail.com](mailto:ruth.m.milkman@gmail.com)>  
**Subject:** Quadra Partners Launch Today

Dear folks -- I wanted to let you know that Jon Wilkins, Paul de Sa and I have started a business consulting firm, Quadra Partners. The press release is attached.

Best  
Ruth

--  
Ruth Milkman  
Quadra Partners, LLC  
1875 K Street NW, Suite 400  
Washington DC 20006

Non-Responsive

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Monday, January 30, 2017 9:37 AM  
**To:** Matthew Berry; Nicholas Degani  
**Subject:** RE: NCTA, ACA Ask Congress to Invalidate Broadband Privacy Order  
**Attachments:** FINAL ISP Privacy Principles 1-27-17.pdf; 012717 Petition for Stay.pdf

And here's the Stay Petition and Final Privacy Principles:

---

**From:** MARSH, JOAN  
**Sent:** Monday, January 30, 2017 9:33 AM  
**To:** 'Matthew Berry' <Matthew.Berry@fcc.gov>; 'nicholas.degani@fcc.gov' <nicholas.degani@fcc.gov>  
**Subject:** NCTA, ACA Ask Congress to Invalidate Broadband Privacy Order  
**Importance:** High

I haven't gotten a clear answer on whether this was shared with your office, so I'm sharing. Sorry if it's a duplicate.

Non-Responsive

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**From:** QUINN JR., ROBERT W <rq1982@att.com>  
**Sent:** Wednesday, January 25, 2017 7:18 PM  
**To:** Matthew Berry  
**Subject:** FW: MWC Accepted Delegations report  
**Attachments:** Accepted Delegations 19.01.17.xlsx; ATT00002.htm

To aid in the decision-making, here is the latest list of confirmations from foreign government officials. The list stands today (one month out) at 500. It will get bigger.

Robert W. Quinn Jr.  
AT&T Services, Inc  
Senior Executive Vice President – External & Legislative Affairs  
Suite 1000  
Washington, DC 20036  
(202) 457-3851 Voice  
(540) 454-7033 Mobile  
(832) 213-0243 Fax  
[rquinn@att.com](mailto:rquinn@att.com)

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---

**From:** LESINA, KARIM  
**Sent:** Wednesday, January 25, 2017 3:02 PM  
**To:** QUINN JR., ROBERT W <rq1982@att.com>  
**Subject:** Fwd: MWC Accepted Delegations report

Bob,

This is the list we received last Thursday by the GSMA.

Kind regards,

Karim

Début du message transféré :

**Expéditeur:** Melissa Blake <[mblake@gsma.com](mailto:mblake@gsma.com)>  
**Date:** 19 janvier 2017 à 12:42:47 UTC+1  
**Destinataire:** <[cproglatam@lists.gsma.com](mailto:cproglatam@lists.gsma.com)>  
**Objet:** MWC Accepted Delegations report  
**Répondre à:** <[mblake@gsma.com](mailto:mblake@gsma.com)>

Dear Members,

Please find attached our Ministerial Programme accepted delegations report - now with added names and job titles. If you would like to meet with any of the delegations, during MWC, listed within the report please let me know and I can make the introductions.

To support the privacy and security of the Ministerial delegations, please do not share the attached spreadsheet, or the information in the spreadsheet, with any parties outside of your organisation. Additionally, please do not share details with any parties inside of your organisation except for purposes related to your organisation's participation in Mobile World Congress 2017.

Kind regards

**Melissa Blake**

Governance Manager | Advocacy | GSMA | +44 (0) 7738 198931  
Floor 2 | The Walbrook Building | 25 Wa brook | London EC4N 8AF

Non-Responsive

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Wednesday, January 25, 2017 11:09 AM  
**To:** Matthew Berry; Brendan Carr; Robin Colwell  
**Subject:** Franken et al letter  
**Attachments:** Senate Letter to ATT-Time Warner.pdf; ATT00001.txt

FYI -- we will be receiving this letter today:

**From:** HAWKINS-BLACK, PAM <ph443h@att.com>  
**Sent:** Wednesday, January 18, 2017 5:33 PM  
**To:** Nicholas Degani  
**Cc:** HENZE, MARY L  
**Subject:** AT&T ex parte  
**Attachments:** 2017-01-18 MFII Degani Ex parte.pdf

*Mr. Degani,*

*This is an AT&T ex parte filed today, January 18, 2017 regarding the meeting of January 17, under docket 10-90 and 10-208.*

*Please let me know if you have any questions.*

**Pam Hawkins-Black**  
**Assistant to Stacy Fuller**  
**Federal Regulatory**  
**1120 20<sup>th</sup> St NW**  
**Suite 800**  
**Washington, DC 20036**  
**202 457-3000**

Non-Responsive

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Wednesday, January 18, 2017 3:52 PM  
**To:** Matthew Berry; Nicholas Degani; Brendan Carr  
**Cc:** QUINN JR., ROBERT W  
**Subject:** AT&T Forum Opening clearance

Matthew –

Per the email below, the opening event tonight has been cleared as a widely-attended event:

---

**From:** Tjuana Price [<mailto:Tjuana.Price@fcc.gov>]  
**Sent:** Tuesday, December 06, 2016 2:37 PM  
**To:** POLTRONIERI, JEANINE A  
**Subject:** RE: AT&T FORUM OPENING

Hey Jeanine,

Thank you for the follow-up email. No, we need nothing else on this end. It has been cleared.

Thanks and Happy Holidays!

Tjuana

---

**From:** POLTRONIERI, JEANINE A [<mailto:jp7321@att.com>]  
**Sent:** Tuesday, December 06, 2016 2:12 PM  
**To:** NOGALES, I. C <[in1537@att.com](mailto:in1537@att.com)>; Tjuana Price <[Tjuana.Price@fcc.gov](mailto:Tjuana.Price@fcc.gov)>  
**Subject:** RE: AT&T FORUM OPENING

Hi Tjuana: I'm checking to make sure that you don't need anything else from us. Thanks, Jeanine

---

**From:** NOGALES, I. C  
**Sent:** Friday, November 18, 2016 9:06 AM  
**To:** Tjuana Price  
**Cc:** POLTRONIERI, JEANINE A  
**Subject:** RE: AT&T FORUM OPENING

Tjuana,

I can't believe I forgot those two pieces of information – sorry!

Time: 6:00 p.m. to 9:00 p.m.  
Location: 601 New Jersey Avenue, NW, Washington, DC 20001

Let me know if there's anything else you need and thank you!

Celia

---

**From:** Tijuana Price [<mailto:Tijuana.Price@fcc.gov>]  
**Sent:** Friday, November 18, 2016 12:53 AM  
**To:** NOGALES, I. C  
**Subject:** RE: AT&T FORUM OPENING

Hi Celia,

Sorry to bother you, after reading your email thoroughly I have a few questions:

Time and locations?

Thanks,

Tijuana

---

**From:** Tijuana Price  
**Sent:** Wednesday, November 16, 2016 11:50 AM  
**To:** 'NOGALES, I. C' <[in1537@att.com](mailto:in1537@att.com)>  
**Subject:** RE: AT&T FORUM OPENING

Hi Celica,

Thank you for heads-up for your upcoming opening reception for the Innovation Center/Forum in 2017. This information is very helpful to us.

Thank you....thank you for all that you do!

Tijuana

---

**From:** NOGALES, I. C [<mailto:in1537@att.com>]  
**Sent:** Monday, November 14, 2016 1:53 PM  
**To:** Tijuana Price <[Tijuana.Price@fcc.gov](mailto:Tijuana.Price@fcc.gov)>  
**Cc:** POLTRONIERI, JEANINE A <[jp7321@att.com](mailto:jp7321@att.com)>  
**Subject:** AT&T FORUM OPENING

Ms. Price,

AT&T is hosting an opening reception for its Innovation Center/Forum on January 18, 2017. We will be inviting FCC guests. I've provided the highlighted information below for your review to ensure that the event meets the requirements for a widely attended event. Please don't hesitate to contact Jeanine Poltronieri ([jeanine.poltronieri@att.com](mailto:jeanine.poltronieri@att.com)) if you have any questions or would like additional information about the January event.

1. How many total number of people are invited (the distribution) to the event? Approximately 500
2. How many are invited to the event from the FCC? 38
3. What is the per-person cost to the host for the event? (\$50.00 per person Food/Drink)

4. What other groups are invited to the event in general (i.e. other government representatives, press, academia, industry)?

Federal and state legislative representatives

Federal executive branch

Press

Academia

Industry: Telecommunications and media

Trade associations

Third party/Public interest groups

Thank you very much for your consideration.

Celia Nogales

AVP-Federal Regulatory

1120 20<sup>th</sup> Street, NW, 10<sup>th</sup> Floor

Washington, DC 20036

202/457-3014

Non-Responsive

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Tuesday, January 17, 2017 4:12 PM  
**To:** Nicholas Degani; Amy Bender  
**Subject:** WC Trial Final Report  
**Attachments:** FCC Wirecenter Trial FINAL Report \_ DRAFT\_011617 (SBC).pdf

**Follow Up Flag:** Flag for follow up  
**Flag Status:** Completed

The final report on the Technology Trials is attached.

Non-Responsive

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**From:** NUNN, NIKCOLE D <NN1818@att.com>  
**Sent:** Thursday, January 12, 2017 4:47 PM  
**To:** Matthew Berry; Brendan Carr; Nicholas Degani  
**Cc:** SIMONE, FRANK S  
**Subject:** RE: Ex Parte Filing to the Office of Commissioner Ajit Pai  
**Attachments:** Status ATT ex parte 13 Jan 17.pdf

Good Afternoon,

Please find attached a copy of the filing submitted today, Thursday, January 12, 2017 from AT&T entitled: "Status AT&T Ex Parte 13 Jan 17."

Thank You. ☺

*Nikcole Nunn*

Assistant to Frank Simone  
Corporate External Affairs – Federal Regulatory  
P(202) 457 - 3021  
[nn1818@att.com](mailto:nn1818@att.com)

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Tuesday, January 10, 2017 4:08 PM  
**To:** MARSH, JOAN  
**Subject:** Inauguration Day Open House

Friends --

If you are downtown for the Inauguration, please feel free to stop by the AT&T Open House and Viewing Party at the JW Marriott. There will be snacks, beverages and warmth (if that's needed). Family and friends are welcome.

AT&T Open House  
Inauguration Day from 10 am to 7 pm  
JW Marriott  
1331 Pennsylvania Avenue NW  
Penn Terrace Room

We have submitted this event for approval as a generally attended event.  
Feel free to RSVP to me at this email.

**Joan Marsh | SVP - Federal Regulatory**  
AT&T  
202 457 3120 (Office)  
202 262 7479 (Cell)

***Drive now - Text Later***  
Take the pledge at: [www.itcanwait.com](http://www.itcanwait.com)

Non-Responsive

Non-Responsive

Washington, DC 20554  
202-418-2001

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**From:** MARSH, JOAN [<mailto:jm3489@att.com>]

**Sent:** Thursday, January 05, 2017 11:11 AM

**To:** Lori Alexiou <[Lori.Alexiou@fcc.gov](mailto:Lori.Alexiou@fcc.gov)>

**Cc:** Ajit Pai <[Ajit.Pai@fcc.gov](mailto:Ajit.Pai@fcc.gov)>

**Subject:** AT&T salon dinner

Lori –

I wanted to provide you with additional detail regarding the Dinner Commissioner Pai is attending on the 19<sup>th</sup>. The guest list is of course subject to change.

Thanks Joan

**Salon Dinner at AT&T Forum  
601 New Jersey Avenue NW, 5<sup>th</sup> floor**

January 19

**6:00 pm – 8:00 pm\***

Hosts: Bob Quinn, AT&T SEVP External & Legislative Affairs and John Stankey, CEO, AT&T Entertainment Group.

Leaders from industry, government and academia join for an informal dinner and conversation about the opportunities facing the new administration and how the business and entertainment community can provide thought leadership on key issues during the first 100 days and beyond.

**Run of Show**

6:00 PM – guests arrive

6:20 PM – guests seated –

Welcome Remarks: Bob/John

Introductions and Informal Discussions

7:45 PM – closing remarks

**Attendees:**

1. Richard Bates, Disney
2. John Skipper, Disney
3. John Orlando, CBS
4. Jessica Herrera-Flanagan, Univision
5. Carol Melton, Time Warner
6. Catherine Hughes, Radio One
7. John Martin, Turner Broadcasting
8. DeDe Lea, Viacom
9. Alfred Liggins, TV One
10. Ken Lowe, Scripps Network
11. Chip Smith, 21<sup>st</sup> Century
12. Nancy DuBuc, A&E
13. Eric Phillips, Discovery
14. Sen. Ron Johnson (R-WI)
15. Rep. Mimi Walters (R-CA)
16. FCC Commissioner Ajit Pai
17. FCC Commissioner Mike O'Rielly
18. Roslyn Layton – AEI/Transition

AT&T

19. Bob Quinn
20. John Stankey
21. Dan York
22. Tim McKone

23. Andrew Reinsdorf

24. Joan Marsh

**From:** Lori Alexiou  
**Sent:** Thursday, January 5, 2017 10:44 AM  
**To:** Matthew Berry; Nicholas Degani; Brendan Carr  
**Subject:** FW: Meeting Request

OK to schedule this?

Lori Alexiou  
Confidential Assistant  
Office of Commissioner Ajit Pai  
Federal Communications Commission  
445 12<sup>th</sup> Street, SW  
Washington, DC 20554  
202-418-2001

---

**From:** MARSH, JOAN [mailto:[jm3489@att.com](mailto:jm3489@att.com)]  
**Sent:** Tuesday, January 03, 2017 10:29 AM  
**To:** Lori Alexiou  
**Cc:** SHARPE, COURTNAY ; WASHINGTON, VERONICA  
**Subject:** Meeting Request

Hi Lori –

Bob Quinn and I would like to come sit down with Matthew/Brendan/Nick to discuss 2017 priorities/issues.  
Copying Courtnay and Veronica so you can work calendars.

Thanks and Happy New Year,  
Joan

**Joan Marsh | SVP - Federal Regulatory**  
AT&T  
202 457 3120 (Office)  
202 262 7479 (Cell)

***Drive now - Text Later***  
Take the pledge at: [www.itcanwait.com](http://www.itcanwait.com)

Non-Responsive

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**From:** Ajit Pai  
**Sent:** Tuesday, January 3, 2017 4:06 PM  
**To:** Nicholas Degani; Brendan Carr; Matthew Berry  
**Subject:** RE: AT&T Petition on Power spectrum Density for cellular licenses

(b) (5)

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**From:** Nicholas Degani  
**Sent:** Tuesday, January 03, 2017 4:05 PM  
**To:** Ajit Pai ; Brendan Carr ; Matthew Berry  
**Subject:** RE: AT&T Petition on Power spectrum Density for cellular licenses

(b) (5)

---

**From:** Ajit Pai  
**Sent:** Tuesday, January 03, 2017 4:04 PM  
**To:** Brendan Carr <[Brendan.Carr@fcc.gov](mailto:Brendan.Carr@fcc.gov)>; Matthew Berry <[Matthew.Berry@fcc.gov](mailto:Matthew.Berry@fcc.gov)>; Nicholas Degani <[Nicholas.Degani@fcc.gov](mailto:Nicholas.Degani@fcc.gov)>  
**Subject:** RE: AT&T Petition on Power spectrum Density for cellular licenses

(b) (5)

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**From:** Brendan Carr  
**Sent:** Tuesday, January 03, 2017 3:50 PM  
**To:** Ajit Pai <[Ajit.Pai@fcc.gov](mailto:Ajit.Pai@fcc.gov)>; Matthew Berry <[Matthew.Berry@fcc.gov](mailto:Matthew.Berry@fcc.gov)>; Nicholas Degani <[Nicholas.Degani@fcc.gov](mailto:Nicholas.Degani@fcc.gov)>  
**Subject:** Fw: AT&T Petition on Power spectrum Density for cellular licenses

AT&T says an order granting one of their 2012 petitions might circulate soon. AT&T basically asked for permission to use a different method of measuring power limits at their cellular base stations to make LTE more effective. It had been held up for years based on concerns about interference to 800 MHz public safety, but the record apparently shows that those are not legit concerns.

-- Brendan

---

**From:** MARSH, JOAN <[jm3489@att.com](mailto:jm3489@att.com)>  
**Sent:** Tuesday, January 3, 2017 2:52 PM  
**To:** Brendan Carr; Erin McGrath  
**Subject:** RE: AT&T Petition on Power spectrum Density for cellular licenses

I'm told this item is likely to circulate in the next day or two.

---

**From:** MARSH, JOAN  
**Sent:** Wednesday, December 07, 2016 2:34 PM

**To:** Brendan Carr <[Brendan.Carr@fcc.gov](mailto:Brendan.Carr@fcc.gov)>; Erin McGrath ([erin.mcgrath@fcc.gov](mailto:erin.mcgrath@fcc.gov)) <[erin.mcgrath@fcc.gov](mailto:erin.mcgrath@fcc.gov)>

**Subject:** AT&T Petition on Power spectrum Density for cellular licenses

I'm told that the Wireless Bureau wants to circulate our loooooong-standing petition (4 years and counting) seeking modification of the PSD rules for cellular spectrum to permit more efficient LTE deployment.

Here's some background material on that Petition for your convenience:

AT&T's PSD Petition for Rulemaking filed 2/29/12:

<https://ecfsapi.fcc.gov/file/7022414818.pdf>

2012 Public Notice and request for comment:

<https://ecfsapi.fcc.gov/file/7021915962.pdf>

AT&T and Verizon 5/10/16 Proposal for additional testing and phased roll-out to address concerns by the Public Safety Bureau that rule changes could impact public safety operations in 800 MHz:

<https://ecfsapi.fcc.gov/file/60001841315.pdf>

Non-Responsive

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**From:** MARSH, JOAN <jm3489@att.com>  
**Sent:** Tuesday, January 3, 2017 10:26 AM  
**To:** Matthew Berry; Brendan Carr; Nicholas Degani  
**Subject:** 2017 priorities

Happy New Year! Bob and I would like to come sit down to discuss 2017 issues/priorities with you. I'll submit a meeting request through normal channels.

Thanks, Joan

**Joan Marsh | SVP - Federal Regulatory**  
AT&T  
202 457 3120 (Office)  
202 262 7479 (Cell)

*Drive now - Text Later*  
Take the pledge at: [www.itcanwait.com](http://www.itcanwait.com)

**From:** LESINA, KARIM <karim.lesina@intl.att.com>  
**Sent:** Tuesday, January 10, 2017 11:10 AM  
**To:** Ajit Pai  
**Cc:** Brendan Carr; Andres Maz (amaz@cisco.com)  
**Subject:** AT&T & CISCO reception for Government leaders February 27th @ MWC

Dear Ajit,

AT&T and Cisco would like to invite you to our annual Barcelona cocktail reception to be held on the occasion of the Mobile World Congress. It would be an honor for Chuck Robbins, Cisco CEO and John Stankey, CEO of AT&T Entertainment Group, to host you on **Monday, February 27th (18:30 to 21:00) at Palau Dalmases** (<http://palaudalmases.com/home/>), a unique and magical seventeenth century palace. In this year MWC we will experience the new digital reality of how technology is transforming every aspect of our lives, including artificial intelligence, virtual and augmented reality, and robotics but at the same time we want you to enjoy an evening of discussion and networking with old and new friends alike. The event will take place at the **Palau Dalmases – Espai Barroc, Carrer de Montcada, 20, 08003 Barcelona**.

Please let us know if you are able to join us and we will follow up with more practical details during the month of January.

I look forward to seeing you there (if not before).

Kind regards,

Karim

**Karim Antonio Lesina**

Vice President, International External Affairs  
EU, Caribbean, Central and Latin America, Trans-Atlantic Relations  
AT&T  
Rue du Luxembourg 47  
1000 Brussels  
Fix: +32 241 84075  
Mobile: (b) (6)  
Email: [karim.lesina@intl.att.com](mailto:karim.lesina@intl.att.com)  
Twitter: [@karimlesina](https://twitter.com/karimlesina)

**From:** LESINA, KARIM <karim.lesina@intl.att.com>  
**Sent:** Tuesday, January 10, 2017 10:59 AM  
**To:** Ajit Pai  
**Cc:** Brendan Carr  
**Subject:** Invitation to a AT&T private dinner, Barcelona, MWC 27 February 2017

Dear Ajit,

I would like to invite you to our usual small private dinner in Barcelona. This year our hosts of honor will be John Stankey, CEO of the AT&T Entertainment Group and Bob Quinn, senior executive vice president — External and Legislative Affairs. The dinner will take place in Barcelona on the evening of the 27<sup>th</sup> of February 2017 during the Mobile World Congress (from 8.30pm).

John Stankey is responsible for the company's position facing the consumer market segment. He leads strategy, marketing and operations around the development and distribution of a premier entertainment experience. John oversees AT&T's entertainment offerings including TV, video and content development, its consumer mobility and wireless products, and its high speed Internet services as well as its advertising business. John previously served as Chief Strategy Officer, where he led the company's corporate strategy, M&A, and business development initiatives (more here: <https://www.att.com/gen/investor-relations?pid=9816>). Bob Quinn is our senior executive vice president — External and Legislative Affairs, is responsible for AT&T's public policy organization and is chair of the AT&T Foundation. He has served in this capacity since October 2016. Previously, Bob served as senior vice president — Federal Regulatory, leading the AT&T Federal Regulatory group responsible for all regulatory matters affecting AT&T and its affiliates before the Federal Communications Commission (more here: <https://www.att.com/gen/investor-relations?pid=7818>).

As every year, this dinner will bring together a very small group of senior-level leaders to share ideas and views on our sector risks and solutions. It will be a very informal dinner where your participation and perspective would contribute greatly to a productive dialogue. I really hope that you will be able to join us that evening. You will also receive very soon an invitation for the usual reception we are organizing with Cisco also on Monday 22 of February (from 6.30pm to 8.30pm).

Let me also take the occasion to send you my best wishes for what will be, I am sure, a fantastic 2017!!

With my best regards,

Karim

**Karim Antonio Lesina**

Vice President, International External Affairs  
EU, Caribbean, Central and Latin America, Trans-Atlantic Relations  
AT&T  
Rue d'Arlon 25  
1050, Brussels, Belgium  
Fix: +32 2 234 61 42  
Mobile: (b) (6)  
eFax: +33 1 4188 7965

Email: [klesina@emea.att.com](mailto:klesina@emea.att.com)

Twitter: [@karimlesina](https://twitter.com/@karimlesina)

(b) (5)



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**From:** Lesina, Karim <[Karim.Lesina@intl.att.com](mailto:Karim.Lesina@intl.att.com)>  
**Sent:** Saturday, February 4, 2017 4:04 AM  
**To:** Brendan Carr  
**Subject:** AT&T & CISCO reception for Government leaders February 27th @ MWC

Dear Chairman Pai,

AT&T and Cisco would like to invite you to our annual Barcelona cocktail reception to be held on the occasion of the Mobile World Congress. It would be an honor for Chuck Robbins, Cisco CEO and John Stankey, CEO of AT&T Entertainment Group, to host you on **Monday, February 27th (18:30 to 21:00) at Palau Dalmases (<http://palaudalmases.com/home/>)**, a unique and magical seventeenth century palace. In this year MWC we will experience the new digital reality of how technology is transforming every aspect of our lives, including artificial intelligence, virtual and augmented reality, and robotics but at the same time we want you to enjoy an evening of discussion and networking with old and new friends alike. The event will take place at the **Palau Dalmases – Espai Barroc, Carrer de Montcada, 20, 08003 Barcelona**.

Please let us know if you are able to join us and we will follow up with more practical details.

I look forward to seeing you there.

Kind regards,

**Karim Antonio Lesina**  
Vice President, International External Affairs  
EU, Caribbean, Central and Latin America, Trans-Atlantic Relations  
AT&T  
Rue du Luxembourg 47  
1000 Brussels  
Fix: +32 241 84075  
Mobile: (b) (6)

Email: [karim.lesina@intl.att.com](mailto:karim.lesina@intl.att.com)

Twitter: [@karimlesina](https://twitter.com/@karimlesina)

**From:** Capaldi, Sabrina <sc585c@intl.att.com>  
**Sent:** Thursday, February 23, 2017 1:06 PM  
**To:** Susan Fisenne; Brendan Carr; Thomas Sullivan; Erin McGrath  
**Subject:** Practical details for AT&T and Cisco reception - Monday February 27th - Barcelona

Dear All,

John Stankey, CEO of AT&T Entertainment Group, Chuck Robbins, CEO of Cisco, and AT&T and Cisco's teams are very pleased to have you at our reception for Government leaders.

Event Date: Monday February 27<sup>th</sup> from 6:30 PM  
Venue: Palau Dalmases (<http://palaudalmases.com/es/>)  
Espai Barroc, Carrer de Montcada, 20, 08003 ([MAP](#))

We will be offering complimentary transport from the MWC conference to the reception's venue.

**Meeting Point 1: GSMA Ministerial Lounge at 5:30 PM.** (Access to the Ministerial lounge required)

Please plan to be there at 5:30 PM. A team member from AT&T or Cisco will escort you to your vehicle.

Please feel free to contact me if you have any questions.

Sabrina (b) (6)

We look forward to seeing you in Barcelona.

Sabrina

**Sabrina Capaldi**

Executive Assistant to Karim Lesina, Vice-President - International External Affairs AT&T  
Rue du Luxembourg 47, 1000 Brussels, Belgium

Office: +32 2 4184036

Mobile: (b) (6)

Email: [sabrina.capaldi@intl.att.com](mailto:sabrina.capaldi@intl.att.com)

Non-Responsive

Non-Responsive

-----Original Message-----

From: LOEB, ERIC H <el2752@att.com>  
Sent: Friday, March 10, 2017 7:10 AM  
To: Susan M Ritchie <RitchieSM@state.gov>; Thomas Sullivan <Thomas.Sullivan@fcc.gov>  
Subject: 800 Mexico

Susan, Tom,

Some good news. Yesterday IFT approved the migration of our 13 remaining ATT Mexico border region licenses in the 800 band. Important progress. I'll be with the team in Mexico next week and we will further refine the migration schedule.

Regards  
Eric

Sent from my iPhone

Non-Responsive

Non-Responsive

**From:** LOEB, ERIC H <el2752@att.com>  
**Sent:** Tuesday, March 7, 2017 1:17 PM  
**To:** Thomas Sullivan <Thomas.Sullivan@fcc.gov>  
**Subject:** RE: Thanks all around!

Tom,

Absolutely – I'll look forward to it. It certainly seemed like everything went well, and all the feedback I heard on the Chairman's speech and bilats was very positive. A lot of appreciation for the style and engaged dialogue. Glad to give you a ring any time. I'm about to embark on some extended travel until Mar 24, but available by email or phone throughout.

Regards,

Eric H. Loeb

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**From:** Thomas Sullivan [<mailto:Thomas.Sullivan@fcc.gov>]  
**Sent:** Tuesday, March 07, 2017 12:50 PM  
**To:** LOEB, ERIC H <[el2752@att.com](mailto:el2752@att.com)>  
**Subject:** Thanks all around!

Eric –

I wanted to thank you for all the introductions and for the help of your team in putting us in touch with media and key global regulatory contacts. Although we were only able to stay for 2 days on the ground, we certainly packed the meetings in! So sorry I had to run out early on the dinner – the Chairman was on 2 hours of sleep with his big keynote coming the next day.

Hope your travels back went well. Would enjoy catching up with you soon.

Best,

Tom

Non-Responsive

Non-Responsive

**From:** LOEB, ERIC H <el2752@att.com>  
**Sent:** Thursday, February 23, 2017 5:39 PM  
**To:** Thomas Sullivan <Thomas.Sullivan@fcc.gov>  
**Subject:** RE: Barcelona

Tom,

Absolutely – will let the team know, and I'm so glad that it has been helpful. If you can, please feel free to share my contact details with Kelsey and David (as I don't have their info), and if they need any assistance getting oriented or connected with folks, I'm certainly glad to help out.

I look forward to seeing you there on Monday!

Regards,

Eric H. Loeb

---

**From:** Thomas Sullivan [<mailto:Thomas.Sullivan@fcc.gov>]  
**Sent:** Thursday, February 23, 2017 5:26 PM  
**To:** LOEB, ERIC H <[el2752@att.com](mailto:el2752@att.com)>  
**Subject:** Barcelona

Hi Eric –

Please pass along my appreciation to your team for all of their help with providing press contacts for next week! I also wanted to pass along to you that I recently learned that Kelsey Guyselman and David Goldman from the U.S House of Representatives recently confirmed their attendance to MWC and will be in Barcelona next week.

Best,

Tom

Non-Responsive

Non-Responsive

**From:** Capaldi, Sabrina <sc585c@intl.att.com>  
**Sent:** Thursday, February 23, 2017 1:06 PM  
**To:** Susan Fisenne <Susan.Fisenne@fcc.gov>; Brendan Carr <Brendan.Carr@fcc.gov>; Thomas Sullivan <Thomas.Sullivan@fcc.gov>; Erin McGrath <Erin.McGrath@fcc.gov>  
**Subject:** Practical details for AT&T and Cisco reception - Monday February 27th - Barcelona

Dear All,

John Stankey, CEO of AT&T Entertainment Group, Chuck Robbins, CEO of Cisco, and AT&T and Cisco's teams are very pleased to have you at our reception for Government leaders.

Event Date: Monday February 27<sup>th</sup> from 6:30 PM  
Venue: Palau Dalmases (<http://palaudalmases.com/es/>)  
Espai Barroc, Carrer de Montcada, 20, 08003 ([MAP](#))

We will be offering complimentary transport from the MWC conference to the reception's venue.

**Meeting Point 1: GSMA Ministerial Lounge at 5:30 PM.** (Access to the Ministerial lounge required)

Please plan to be there at 5:30 PM. A team member from AT&T or Cisco will escort you to your vehicle.

Please feel free to contact me if you have any questions.  
Sabrina +32 499 99 99 42

We look forward to seeing you in Barcelona.

Sabrina

**Sabrina Capaldi**

Executive Assistant to Karim Lesina, Vice-President - International External Affairs AT&T  
Rue du Luxembourg 47, 1000 Brussels, Belgium

Office: +32 2 4184036

Mobile: +32 499 99 99 42

Email: [sabrina.capaldi@intl.att.com](mailto:sabrina.capaldi@intl.att.com)

Non-Responsive

Non-Responsive

**From:** GONZALEZ, DANIEL <dg625e@att.com>  
**Sent:** Wednesday, February 8, 2017 8:44 AM  
**To:** Thomas Sullivan <Thomas.Sullivan@fcc.gov>  
**Subject:** Quick Update

Tom – here is some quick follow-up on our discussion.

- 1) Regarding the potential CNBC/Bloomberg segment after the Chairman's keynote. We are reaching out to both outlets and, if there is interest, we are providing your contact info.
- 2) Also underway is outreach to the European media outlets identified and time slot availability you shared. Will keep you posted.
- 3) Folks here were positive on having Brendan attend the Roundtable. We can secure the invitation, if you would like. Please advise.

Thanks. --Dan

Dan Gonzalez  
Vice President, Public Affairs  
**AT&T**  
1120 20<sup>th</sup> Street, NW  
Washington, DC 20036  
m 202.351.9453

**MOBILIZING YOUR WORLD**

**From:** Thomas Sullivan  
**Sent:** Tuesday, August 28, 2018 1:47 PM  
**To:** Thomas Sullivan  
**Subject:** FW: Barcelona Agenda  
**Attachments:** AT&T & CISCO reception for Government leaders February 27th @ MWC; Invitation to a AT&T private dinner, Barcelona, MWC 27 February 2017

---

**From:** GONZALEZ, DANIEL <dg625e@att.com>  
**Sent:** Tuesday, February 7, 2017 12:01 PM  
**To:** Thomas Sullivan <Thomas.Sullivan@fcc.gov>  
**Subject:** Barcelona Agenda

Tom – per yesterday's email and your prior discussions with Eric Loeb, below is a schedule of proposed conference events and list of other potential activity for the Chairman and Commissioner O'Reilly. When you have had an opportunity to review, could we schedule a quick call to discuss? --Many thanks. --Dan

**Logistics:** We recommend that Chairman and Commissioner O'Reilly contact GSMA about arranging private transportation during the evening events. Given the size of the conference and people seeking transportation at the same time, there are unusually long delays in being able to procure a taxi or use public transportation in and around the conference venue areas.

**Contact Numbers in Barcelona:**

Karim Lesina: cell: (b) (6)

Giuseppina Curreli cell: (b) (6)

**Sunday 26 of February**

**EIF-GSMA High-level Roundtable 'Modernizing Europe's digital rules'**

DATE: 26/02/2017

TIME: 4pm - 6pm

VENUE: Gallery Hotel, (Room Robert - Crillon), Carrer del Rosselló 249, Barcelona.

The [European Internet Forum](#) (EIF) and GSMA is hosting a [High-level Roundtable on ‘Modernizing Europe’s digital rules’](#) in conjunction with the upcoming Mobile World Congress in Barcelona. EIF is a forum governed by elected Members of the European Parliament. Their mission is to provide political leadership for the development of public policies responsive to the political, economic and social challenges of the worldwide digital revolution. EIF is cross-party and multi-stakeholder, and does not take positions nor represent specific interests. Introductory remarks by Roberto Viola, Director General of DG CONNECT, European Commission and Pilar del Castillo MEP, EIF Member, Head of the European Parliament Delegation to MWC. Attending will

be around 13 Members of the European Parliament and several European regulators such as the French (chair of BEREC 2017).

We recommend that the Chairman attend the **GSMA Board dinner** on Sunday evening since it will provide him with a unique opportunity to meet with the CEOs at that will be in attendance. We understand that the Chairman should have already received an invitation for this event.

## **Monday 27 of February**

**AT&T & Cisco reception with John Stankey (AT&T) and Chuck Robbins (Cisco)**. Around 150 key leaders will participate to this event.

6.30pm - 8pm (reception ending around 9pm).

The address for the reception is the following:

Palau Dalmases - Espai Barroc

Carrer de Montcada, 20

08003 Barcelona

<http://palaudalmases.com/home/>

- We understand that Commissioner O'Reilly and his staff have accepted the invitation to attend the reception, but the Chairman's office has not RSVP'd. (invitation attached)

### **AT&T Dinner with John Stankey and Bob Quinn.**

Attending are the head of regulators of Belgium, Germany, Estonia, Romania, Austria, Portugal and the State Secretaries of Mexico and Brazil. The location of the the dinner is at:

Hotel Neri

Carrer de Sant Sever, 5,

08002 Barcelona

We will walk from one place to the other.

- Commissioner O'Rielly has confirmed his attendance, but the Chairman's office has not RSVP'd. (invitation attached)

Eric Loeb (Senior VP) will also be hosting a dinner for the Chief of staff on Monday evening for Commissioner and FCC staff in attendance. Logistical information will soon be forthcoming.

## **Tuesday 28 February**

11:00am- 12:00 -- Chairman Pai's Keynote Address (<https://www.mobileworldcongress.com/start-here/agenda/keynote-6-building-the-5g-economy/>) "Building the 5G Economy" -- Location: Hall 4 Auditorium 1

### **Other Potential Activities for the Chairman/Commissioner:**

- 1) **Floor Visit:** Qualcomm and Ericsson have the best stands at the Conference (Innovation City). We are happy to reach out and help arrange a scheduled visit;
- 2) **Media Engagement:** Given the gathering of journalists at the Mobile Congress, it presents a unique opportunity for Chairman Pai/Commissioner O'Reilly to engage the European press. We recommend that they take advantage of this opportunity. We are happy to help arrange interviews with the WSJ Europe, The Financial Times, New Europe, EL Financiero and others. *Please note, however, that if the Chairman seeks to engage the press, we recommend starting this process immediately because the press is already scheduling their activities with CEOs and other stakeholders on the dates Chairman Pai is scheduled to attend.*
- 3) **Meeting Key Regulators:** We are happy to supplement and/or assist with your on-going efforts to set up meetings for the Chairman and Commissioner O'Reilly with key international regulators (e.g., Germany, France, Spain, Austria, Mexico, Brazil, Argentina)
- 4) **Meeting Key Stakeholders:** We are also happy to assist the agency's effort to secure meetings for the Chairman and Commissioner O'Reilly with any other key stakeholder in attendance at the conference.

Dan Gonzalez  
Vice President, Public Affairs  
**AT&T**  
1120 20<sup>th</sup> Street, NW  
Washington, DC 20036  
m 202.351.9453

**MOBILIZING YOUR WORLD**

Non-Responsive

Non-Responsive

**From:** GONZALEZ, DANIEL <[dg625e@att.com](mailto:dg625e@att.com)>  
**Sent:** Monday, February 6, 2017 12:50 PM  
**To:** Thomas Sullivan <[Thomas.Sullivan@fcc.gov](mailto:Thomas.Sullivan@fcc.gov)>  
**Subject:** RE: MWC

Tom – I'm working with our internal corporate team to compose one document with all the events/invitations/media opportunities for the Barcelona event. That should be complete by tomorrow. I will forward that to you and then we can schedule a quick call to discuss, if that would be helpful. Many thanks. --Dan

Dan Gonzalez  
Vice President, Public Affairs  
**AT&T**  
1120 20<sup>th</sup> Street, NW  
Washington, DC 20036  
m 202.351.9453

#### MOBILIZING YOUR WORLD

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**From:** Thomas Sullivan [<mailto:Thomas.Sullivan@fcc.gov>]  
**Sent:** Friday, February 03, 2017 5:15 PM  
**To:** LOEB, ERIC H <[el2752@att.com](mailto:el2752@att.com)>; GONZALEZ, DANIEL <[dg625e@att.com](mailto:dg625e@att.com)>  
**Subject:** RE: MWC

Thank you Eric. I appreciate the introduction to Dan on MWC events, and look forward to hearing your thoughts on future opportunities at Thursday's lunch.

Dan, I look forward to hearing from you about MWC events.

If either of you need to reach me, at any time, my mobile is below.

Best,

Tom Sullivan  
202-528-4301

---

**From:** LOEB, ERIC H [<mailto:el2752@att.com>]

**Sent:** Friday, February 03, 2017 4:45 PM

**To:** Thomas Sullivan <[Thomas.Sullivan@fcc.gov](mailto:Thomas.Sullivan@fcc.gov)>; GONZALEZ, DANIEL <[dg625e@att.com](mailto:dg625e@att.com)>

**Subject:** MWC

Tom,

Dan is pulling together the various strands of event planning for MWC, in terms of opportunities that could be of interest for Pai and O'Rielly, so I thought it would be most efficient to directly connect you. Knowing how the event evolves, some parts will be fluid. I know that Dan is looking at a range of options – events, international media options, bilats.

I'll be glad to help with all that, but know that Dan will pull together some initial material for you.

Apart from MWC, I am thinking of a couple other international events for later in the year that I want to flag for your consideration, and that I think would be good positioning for the FCC. We can talk about those on Thursday.

Regards,

Eric H. Loeb  
Senior Vice President  
International External and Regulatory Affairs

AT&T  
1120 20<sup>th</sup> Street, NW  
Washington, DC 20036  
(T) +1-202-457-3803  
(M) +1-202-716-5900  
(E) [loeb@att.com](mailto:loeb@att.com)

Non-Responsive

Non-Responsive

**From:** LOEB, ERIC H <el2752@att.com>  
**Sent:** Friday, February 3, 2017 2:01 PM  
**To:** Thomas Sullivan <Thomas.Sullivan@fcc.gov>  
**Subject:** RE: Congratulations

Tom,

That is fantastic news. I'll get all the details for you.

Regards,

Eric H. Loeb

---

**From:** Thomas Sullivan [<mailto:Thomas.Sullivan@fcc.gov>]  
**Sent:** Friday, February 03, 2017 1:57 PM  
**To:** LOEB, ERIC H <[el2752@att.com](mailto:el2752@att.com)>  
**Subject:** RE: Congratulations

Brendan and I are attending with Chairman Pai; Commissioner O'Rielly and Erin are still attending.

---

**From:** LOEB, ERIC H [<mailto:el2752@att.com>]  
**Sent:** Friday, February 03, 2017 1:43 PM  
**To:** Thomas Sullivan <[Thomas.Sullivan@fcc.gov](mailto:Thomas.Sullivan@fcc.gov)>  
**Subject:** RE: Congratulations

Tom,

That would be terrific. Would really enjoy doing that before MWC. Looking at the schedule, here are a couple days I have open for lunch in case one works for you: Thur 9; Mon 13; Wed 15.

For MWC, I will get all the details for you from one of my colleagues. There are two events: a dinner with several NRA Chair; and a reception that we co-host with Cisco.

Is Pai now able to attend MWC? Word I heard before (perhaps 7-10 days ago) was that he was not able to, and that O'Rielly would be the lead.

Regards,

Eric H. Loeb

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**From:** Thomas Sullivan [<mailto:Thomas.Sullivan@fcc.gov>]

**Sent:** Friday, February 03, 2017 1:03 PM

**To:** LOEB, ERIC H <[el2752@att.com](mailto:el2752@att.com)>

**Subject:** RE: Congratulations

Hi Eric –

Hope all is well with you. Would love to have lunch something over the next two weeks if that works for you.

Also, I understand from GSMA that the Chairman was/will be invited to an AT&T hosted dinner at MWC. We've been busy already working on scheduling and I haven't seen it come in so was just wanting to touch base to make sure we haven't overlooked anything.

Best,

Tom

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**From:** LOEB, ERIC H [<mailto:el2752@att.com>]

**Sent:** Friday, January 27, 2017 5:16 PM

**To:** Thomas Sullivan <[Thomas.Sullivan@fcc.gov](mailto:Thomas.Sullivan@fcc.gov)>

**Subject:** RE: Congratulations

Tom,

Absolutely! If it would be helpful to meet up before MWC (the "big show") just let me know and I'll come over. I'm delighted to actually be in town for the next 3 weeks.

Regards,

Eric H. Loeb

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**From:** Thomas Sullivan [<mailto:Thomas.Sullivan@fcc.gov>]

**Sent:** Friday, January 27, 2017 5:13 PM

**To:** LOEB, ERIC H <[el2752@att.com](mailto:el2752@att.com)>

**Subject:** RE: Congratulations

Thank you so much Eric! You've always been an excellent resource for me, and it is good to hear I can continue counting on that!

All the best,

Tom

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**From:** LOEB, ERIC H [<mailto:el2752@att.com>]

**Sent:** Friday, January 27, 2017 5:08 PM

**To:** Thomas Sullivan <[Thomas.Sullivan@fcc.gov](mailto:Thomas.Sullivan@fcc.gov)>

**Subject:** Congratulations

Tom,

I just wanted to congratulate you on the new position at the International Bureau, and offer my assistance if I can help with anything as you work through your priorities and plan meetings with officials abroad. I have the pleasure to work with many of your counterparts at NRAs around the world, and would be glad to share experiences. You have an exciting role ahead, and I look forward to our work together.

Don't hesitate to reach out if I can help.

Regards,

Eric H. Loeb  
Senior Vice President  
International External and Regulatory Affairs

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